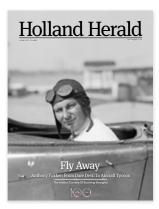
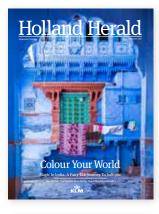
Holland Herald

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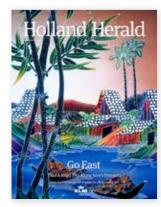


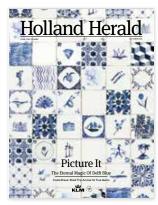






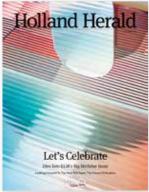










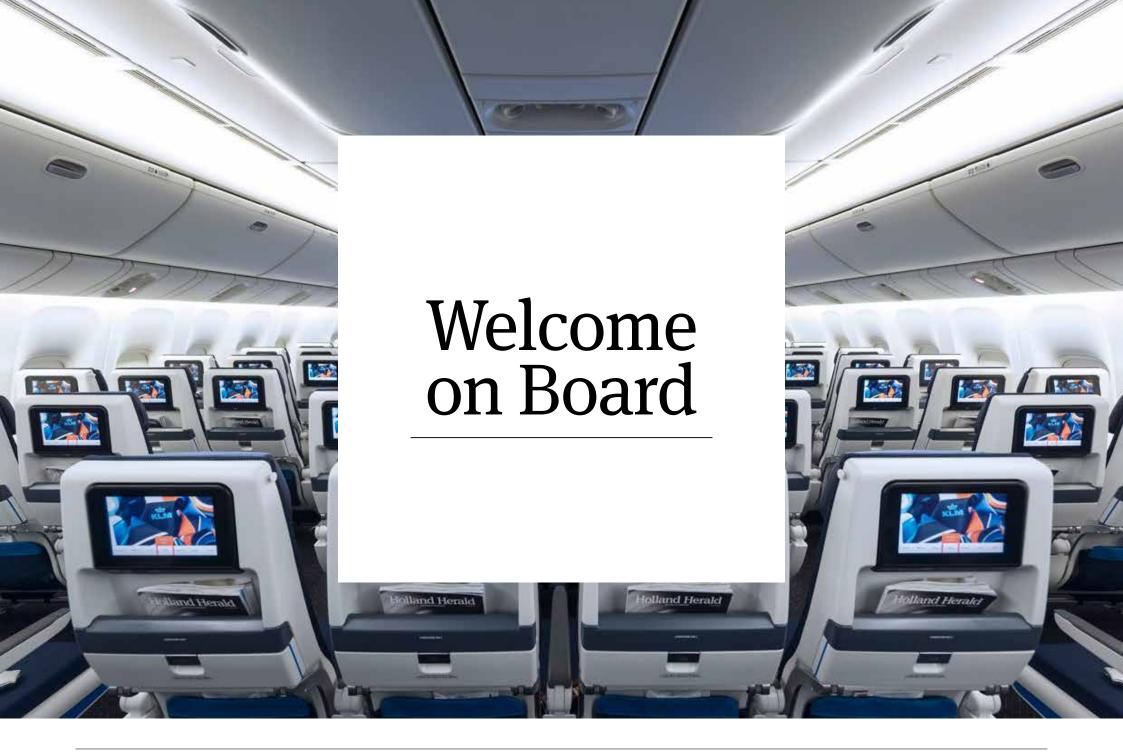












About

At KLM, we believe that we can make a difference by creating memorable experiences for our customers. This is in our DNA. KLM's genuine attention to our customers makes them feel recognised, at ease, comfortable and touched.



Founded in 1919

KLM is the oldest airline in the world.



34.5 million

passengers fly KLM annually.



Leading airline

KLM is the biggest European airline flying to Asia, North America and the Middle East.



Brand alignment

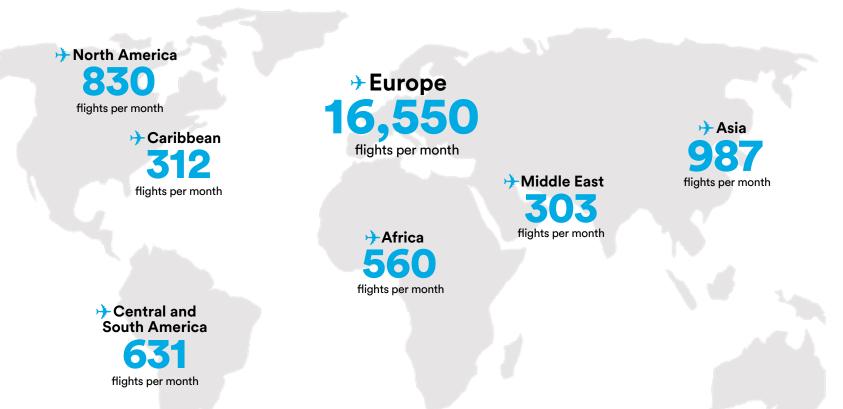
KLM and Holland Herald are globally-respected, award-winning* brands.

*Winner World Travel Awards, 6 Webby Awards, the Grand Spin Award, Grand Prix Content Marketing Award.

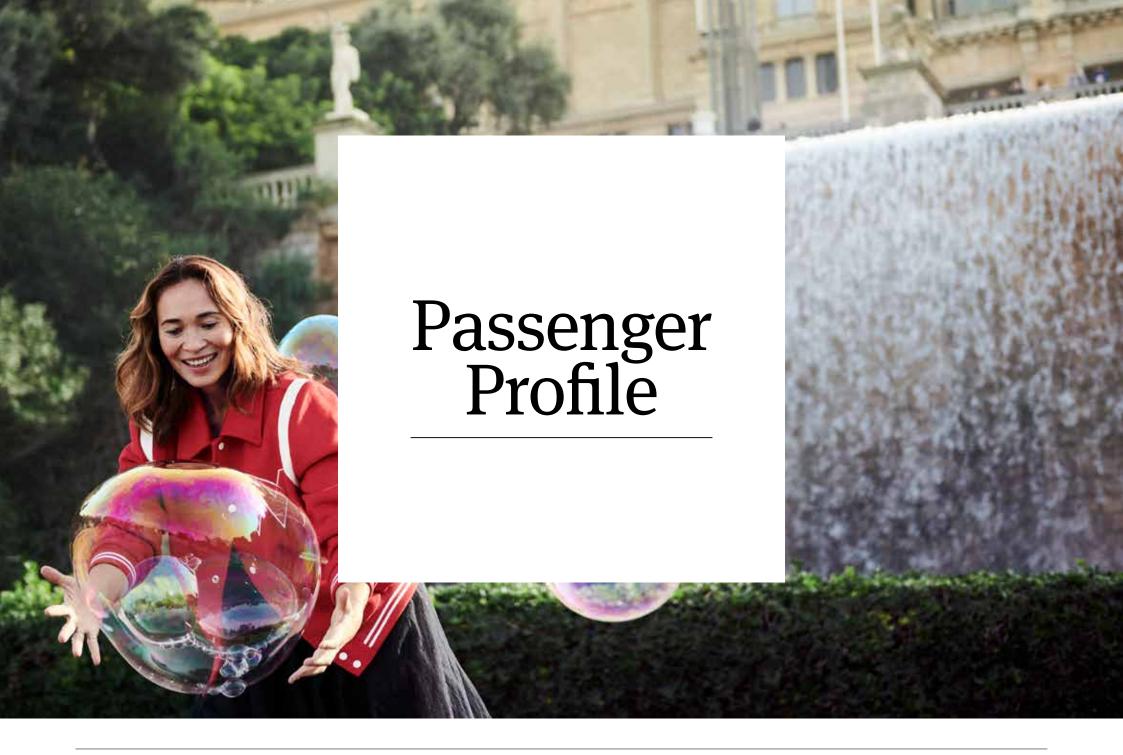
KLM was named the most sustainable airline in the world 12 years in a row (Dow Jones Sustainability Index (DJSI)) and safest and most punctual airline of Europe.

Destinations

KLM flies to 166 destinations in 72 countries, with a partner network that reaches every corner of the world. KLM flies to more destinations in Greater China than any other European airline: we operate 67 flights per week to 7 destinations.



For all KLM flight destinations, please visit klm.com.



Passenger Profile

KLM passengers are up-market business and leisure travellers. They are innovative and always on the move.



55% of KLM passengers are men.



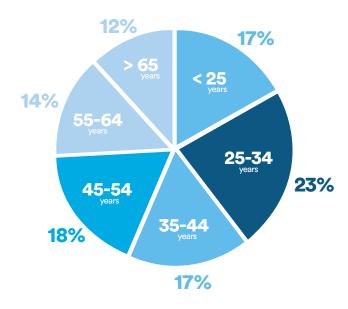
45% of KLM passengers are women.



57% are Leisure passengers.



43% are Business passengers.



Age KLM passengers

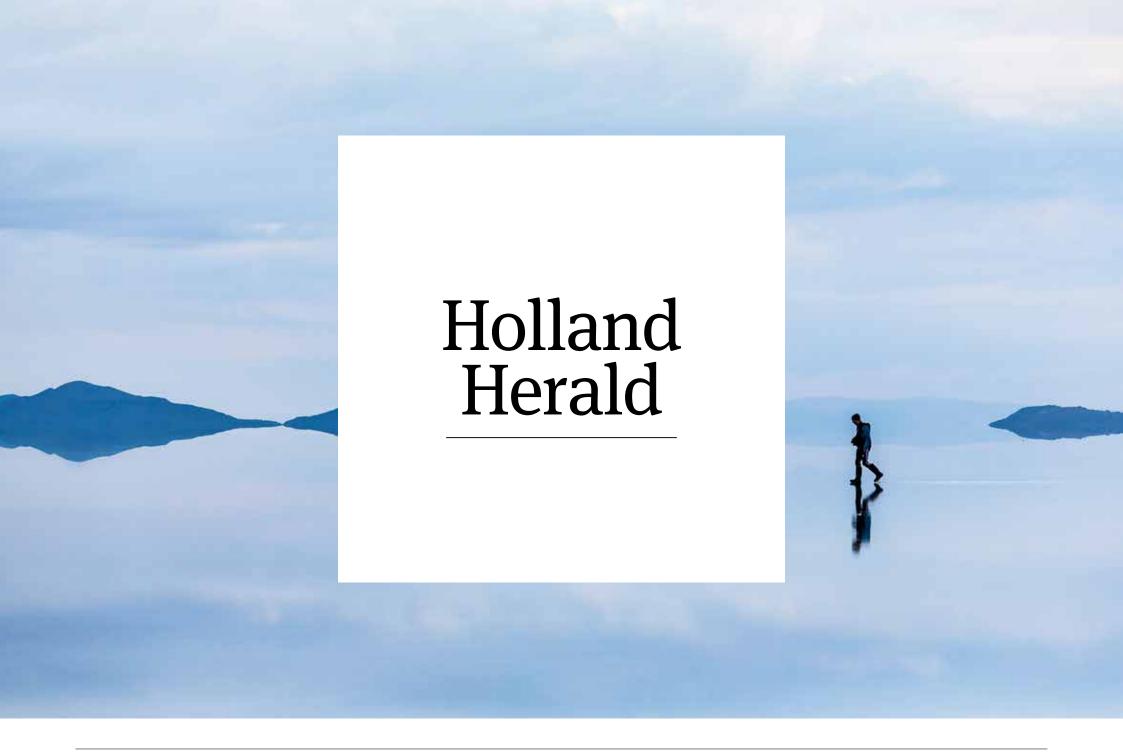
Nationality KLM	%	Passengers per year
Dutch	26%	8,970,000
Europe	37%	12,765,000
Intercontinental	37%	12,765,000
Total	100%	34,500,000

15% of KLM passengers stay in 5-star hotels per month.

84%
have an ABC1 income,
high consumption
power and are aboveaverage spenders.

€ 2,130 is the average amount that KLM passengers spend per trip.

Source: KLM Annual Research.

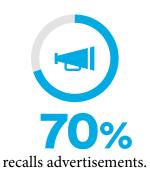


Holland Herald, Award-Winning Magazine!

Holland Herald offers a sophisticated mix of lifestyle, travel, fashion, technology, business, and in-depth features. You'll reach a 'captive audience' free from phone, text and e-mail distraction. Plus: people are more likely to buy brands advertised in international media.



of passengers read Holland Herald.



Holland Herald | MEDIA KIT 2020



of passengers are interested in (new) product information.



20min is the average reading time of Holland Herald.





prefer a printed magazine instead of digital reading.



To be found in every seat pocket on board and in the KLM Crown Lounges.

Rates and Specs

TECHNICAL SPECS (width x height)

Size magazine: $200 \times 260 \text{mm} + 3 \text{mm}$ bleed

Printing process: offset rotation

Material: Certified PDF MagazineAds_1V4

Double-page spread $2 \times 1/1$ page

Single page 200 × 260mm

At least 3mm bleed allround. Files should be accompanied with a colour proof. When no colour proof is provided, we hold no responsibility for possible deviations. Please add crop marks to the document.

ADVERTISING RATES

Single page	€	19.000
Double-page spread	€	37,000
Inside back cover	€	22,700
Outside back cover	€	26,600
Inside front cover spread	€	43,700

Surcharge prime positioning: 15% on gross rate. Advertorial-production costs per page: € 1,500.

CREATIVE SOLUTION RATES

Business Lunch (limited availability) Theme-based production, per page		55,000

Final approval lies with the editorial team.

Please notice creative solutions require a 2-month-lead time prior to each issue date.







Custom-Made Advertorials

Would you like to have an advertorial made by our *creative writers and designers*?

Please let us know!

Rate: starting from € 20,500

(limited availability)





Tourist Promotion

Show and tell why *your city, region or country* is a must-visit for KLM passengers. From a one-page promotion to an extensive travel report: there are numerous possibilities for your preferred feature.

Rate: starting from € 40,000

(limited availability)





Theme-Based Production

Theme-based supplements featuring a number of participating advertisers. Topics covered can be a wide range of entrepreneurial, regional or other themes.

Rate: starting from € 20,500

(limited availability)



Business Lunch

Would you like to *share your vision and ideas* as a company or brand? Our monthly 3-page Business Lunch with an entrepreneur, CEO or creative leader offers the perfect platform.

Rate 3/1: **€ 55,000**

(limited availability)

Production Schedule

Issue 2020	Deadline reservations	Deadline material	
JANUARY	22 November 2019	29 November 2019	11 November 2019
FEBRUARY	30 December 2019	6 January 2020	9 December 2019
MARCH	27 January 2020	3 February 2020	13 January 2020
APRIL	27 February 2020	5 March 2020	10 February 2020
MAY	30 March 2020	6 April 2020	9 March 2020
JUNE	28 April 2020	4 May 2020	13 April 2020
JULY	28 May 2020	4 June 2020	11 May 2020
AUGUST	29 June 2020	6 July 2020	15 June 2020
SEPTEMBER	27 July 2020	3 August 2020	13 July 2020
OCTOBER	28 August 2020	4 September 2020	10 August 2020
NOVEMBER	28 September 2020	5 October 2020	14 September 2020
DECEMBER	26 October 2020	2 November 2020	12 October 2020

New issues appear on the first day of the month.







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